#### 109TH CONGRESS 1ST SESSION

# S. 138

To make improvements to the microenterprise programs administered by the Small Business Administration.

#### IN THE SENATE OF THE UNITED STATES

January 24, 2005

Mr. Kerry (for himself and Mr. Bingaman) introduced the following bill; which was read twice and referred to the Committee on Small Business and Entrepreneurship

## A BILL

To make improvements to the microenterprise programs administered by the Small Business Administration.

- 1 Be it enacted by the Senate and House of Representa-
- 2 tives of the United States of America in Congress assembled,
- 3 SECTION 1. SHORT TITLE.
- 4 This Act may be cited as the "SBA Microenterprise
- 5 Improvements Act".
- 6 SEC. 2. MICROLOAN PROGRAM IMPROVEMENTS.
- 7 (a) Intermediary Eligibility Requirements.—
- 8 Section 7(m)(2) of the Small Business Act (15 U.S.C.
- 9 636(m)(2)) is amended—

1	(1) in subparagraph (A), by striking "in para-
2	graph (10); and" and inserting "of the term inter-
3	mediary' under paragraph (11);"; and
4	(2) in subparagraph (B)—
5	(A) by striking "(B) has at least" and in-
6	serting the following:
7	"(B) has—
8	"(i) at least"; and
9	(B) by striking the period at the end and
10	inserting the following: "; or
11	"(ii) a full-time employee who has not
12	less than 3 years experience making
13	microloans to startup, newly established, or
14	growing small business concerns; and
15	"(C) has at least 1 year experience pro-
16	viding, as an integral part of its microloan pro-
17	gram, intensive marketing, management, and
18	technical assistance to its borrowers.".
19	(b) Conforming Change in Average Smaller
20	Loan Size.—Section 7(m)(3)(F)(iii) of the Small Busi-
21	ness Act (15 U.S.C. 636(m)(3)(F)(iii)) is amended by
22	striking "\$7,500" and inserting "\$10,000".
23	(c) Limitation on Third Party Technical As-
24	SISTANCE.—Section 7(m)(4)(E)(ii) of the Small Business
25	Act (15 U.S.C. 636(m)(4)(E)(ii)) is amended—

1	(1) by striking "Technical assistance" and
2	inserting "THIRD PARTY TECHNICAL ASSISTANCE";
3	and
4	(2) by striking "25 percent" and inserting "30
5	percent".
6	(d) Loan Terms.—Section 7(m)(1)(B)(i) of the
7	Small Business Act (15 U.S.C. $636(m)(1)(B)(i)$ ) is
8	amended by striking "short-term".
9	(e) Report on Transferred Amounts.—Section
10	7(m)(9)(B) of the Small Business Act (15 U.S.C.
11	636(m)(9)(B)) is amended—
12	(1) by striking "The Administration" and in-
13	serting the following:
14	"(i) In General.—The Administra-
15	tion";
16	(2) by striking the period after "financing";
17	and
18	(3) by adding at the end the following:
19	"(ii) Report.—The Administration
20	shall report, in its annual budget request
21	and performance plan to Congress, on the
22	performance by the Administration of the
23	requirements of clause (i).".

- 1 (f) Accurate Subsidy Model.—Section 7(m) of
- 2 the Small Business Act (15 U.S.C. 636(m)) is amended
- 3 by adding at the end the following:
- 4 "(14) Improved subsidy model.—The Ad-
- 5 ministrator shall develop a subsidy model for the
- 6 microloan program under this subsection, to be used
- 7 in the fiscal year 2006 budget, that is more accurate
- 8 than the subsidy model in effect on the day before
- 9 the date of enactment of this paragraph.".
- 10 (g) Increased Flexibility for Providing Tech-
- 11 NICAL ASSISTANCE TO POTENTIAL BORROWERS.—Section
- 12 7(m)(4)(E)(i) of the Small Business Act (15 U.S.C.
- 13 636(m)(4)(E)(i)) is amended by striking "25 percent" and
- 14 inserting "30 percent".
- 15 SEC. 3. PRIME REAUTHORIZATION AND TRANSFER TO THE
- 16 SMALL BUSINESS ACT.
- 17 (a) Program Reauthorization.—Subtitle C of
- 18 title I of the Riegle Community Development and Regu-
- 19 latory Improvement Act of 1994 (15 U.S.C. 6901 note)
- 20 is amended to read as follows:
- 21 "SEC. 37. PROGRAM FOR INVESTMENT IN MICROENTRE-
- PRENEURS.
- "(a) Definitions.—For purposes of this section, the
- 24 following definitions shall apply:

1	"(1) Administration.—The term 'Administra-
2	tion' means the Small Business Administration.
3	"(2) Administrator.—The term 'Adminis-
4	trator' means the Administrator of the Small Busi-
5	ness Administration.
6	"(3) Capacity building services.—The term
7	'capacity building services' means services provided
8	to an organization that is, or that is in the process
9	of becoming, a microenterprise development organi-
10	zation or program, for the purpose of enhancing its
11	ability to provide training and services to disadvan-
12	taged entrepreneurs.
13	"(4) Collaborative.—The term 'collabo-
14	rative' means 2 or more nonprofit entities that agree
15	to act jointly as a qualified organization under this
16	section.
17	"(5) DISADVANTAGED ENTREPRENEUR.—The
18	term 'disadvantaged entrepreneur' means a micro-
19	entrepreneur that—
20	"(A) is a low-income person;
21	"(B) is a very low-income person; or
22	"(C) lacks adequate access to capital or
23	other resources essential for business success,
24	or is economically disadvantaged, as determined
25	by the Administrator.

1	"(6) DISADVANTAGED NATIVE AMERICAN EN-				
2	TREPRENEUR.—The term 'disadvantaged Native				
3	American entrepreneur' means a disadvantaged en-				
4	trepreneur who is also a member of an Indian Tribe.				
5	"(7) Indian tribe.—The term 'Indian tribe'				
6	has the same meaning as in section 4(a) of the In-				
7	dian Self-Determination and Education Assistance				
8	Act.				
9	"(8) Intermediary.—The term 'intermediary'				
10	means a private, nonprofit entity that seeks to serve				
11	microenterprise development organizations and pro-				
12	grams, as authorized under subsection (d).				
13	"(9) Low-income person.—The term 'low-in-				
14	come person' means having an income, adjusted for				
15	family size, of not more than—				
16	"(A) for metropolitan areas, 80 percent of				
17	the area median income; and				
18	"(B) for nonmetropolitan areas, the great-				
19	er of—				
20	"(i) 80 percent of the area median in-				
21	come; or				
22	"(ii) 80 percent of the statewide non-				
23	metropolitan area median income.				

1	"(10) Microentrepreneur.—The term
2	'microentrepreneur' means the owner or developer of
3	a microenterprise.
4	"(11) Microenterprise.—The term 'micro-
5	enterprise' means a sole proprietorship, partnership,
6	or corporation that—
7	"(A) has fewer than 5 employees; and
8	"(B) generally lacks access to conventional
9	loans, equity, or other banking services.
10	"(12) Microenterprise development orga-
11	NIZATION OR PROGRAM.—The term 'microenterprise
12	development organization or program' means a non-
13	profit entity, or a program administered by such an
14	entity, including community development corpora-
15	tions or other nonprofit development organizations
16	and social service organizations, that provides serv-
17	ices to disadvantaged entrepreneurs.
18	"(13) Training and technical assist-
19	ANCE.—The term 'training and technical assistance'
20	means services and support provided to disadvan-
21	taged entrepreneurs, such as assistance for the pur-
22	pose of enhancing business planning, marketing,
23	management, financial management skills, and as-
24	sistance for the purpose of accessing financial serv-

ices.

25

1	"(14) Very Low-income person.—The term				
2	'very low-income person' means having an income,				
3	adjusted for family size, of not more than 150 per-				
4	cent of the poverty line (as defined in section 673(2)				
5	of the Community Services Block Grant Act (42				
6	U.S.C. 9902(2)), including any revision required by				
7	that section).				
8	"(b) Establishment of Program.—The Adminis-				
9	trator shall establish a microenterprise technical assist-				
10	ance and capacity building grant program to provide as-				
11	sistance from the Administration in the form of grants				
12	to qualified organizations in accordance with this section.				
13	"(c) Uses of Assistance.—A qualified organization				
14	shall use grants made under this section—				
15	"(1) to provide training and technical assist-				
16	ance to disadvantaged entrepreneurs;				
17	"(2) to provide training and capacity building				
18	services to microenterprise development organiza-				
19	tions and programs and groups of such organiza-				
20	tions to assist such organizations and programs in				
21	developing microenterprise training and services;				
22	"(3) to aid in researching and developing the				
23	best practices in the field of microenterprise and				
24	technical assistance programs for disadvantaged en-				
25	trepreneurs;				

1	"(4) to provide training and technical assist-					
2	ance to disadvantaged Native American entre-					
3	preneurs and prospective entrepreneurs; and					
4	"(5) for such other activities as the Adminis-					
5	trator determines are consistent with the purposes of					
6	this section.					
7	"(d) Qualified Organizations.—For purposes of					
8	eligibility for assistance under this section, a qualified or-					
9	ganization shall be—					
10	"(1) a nonprofit microenterprise development					
11	organization or program (or a group or collaborative					
12	thereof) that has a demonstrated record of delivering					
13	microenterprise services to disadvantaged entre-					
14	preneurs;					
15	"(2) an intermediary;					
16	"(3) a microenterprise development organiza-					
17	tion or program that is accountable to a local com-					
18	munity, working in conjunction with a State or local					
19	government or Indian tribe; or					
20	"(4) an Indian tribe acting on its own, if the					
21	Indian tribe can certify that no private organization					
22	or program referred to in this subsection exists with-					
23	in its jurisdiction.					
24	"(e) Allocation of Assistance; Subgrants.—					
25	"(1) Allocation of assistance.—					

1	"(A) In General.—The Administrator				
2	shall allocate assistance from the Administra-				
3	tion under this section to ensure that—				
4	"(i) activities described in subsection				
5	(c)(1) are funded using not less than 75				
6	percent of amounts made available for				
7	such assistance; and				
8	"(ii) activities described in subsection				
9	(c)(2) are funded using not less than 15				
10	percent of amounts made available for				
11	such assistance.				
12	"(B) LIMIT ON INDIVIDUAL ASSISTANCE.—				
13	No single person may receive more than 10 per-				
14	cent of the total funds appropriated under this				
15	section in a single fiscal year.				
16	"(2) Targeted Assistance.—The Adminis-				
17	trator shall ensure that not less than 50 percent of				
18	the grants made under this section are used to ben-				
19	efit very low-income persons, including those resid-				
20	ing on Indian reservations.				
21	"(3) Subgrants authorized.—				
22	"(A) In general.—A qualified organiza-				
23	tion receiving assistance under this section may				
24	provide grants using that assistance to qualified				
25	small and emerging microenterprise organiza-				

tions and programs, subject to such rules and regulations as the Administrator determines to be appropriate.

- "(B) LIMIT ON ADMINISTRATIVE EX-PENSES.—Not more than 7.5 percent of assistance received by a qualified organization under this section may be used for administrative expenses in connection with the making of subgrants under subparagraph (A).
- "(4) DIVERSITY.—In making grants under this section, the Administrator shall ensure that grant recipients include both large and small microenterprise organizations, serving urban, rural, and Indian tribal communities serving diverse populations.
- "(5) Prohibition on Preferential Consideration of Certain SBA program Participants.—In making grants under this section, the Administrator shall ensure that any application made by a qualified organization that is a participant in the program established under section 7(m) of the Small Business Act does not receive preferential consideration over applications from other qualified organizations that are not participants in such program.
- 25 "(f) Matching Requirements.—

1 "(1) IN GENERAL.—Financial assistance under 2 this section shall be matched with funds from 3 sources other than the Federal Government on the 4 basis of not less than 50 percent of each dollar pro-5 vided by the Administration.

"(2) Sources of matching funds.—Fees, grants, gifts, funds from loan sources, and in-kind resources of a grant recipient from public or private sources may be used to comply with the matching requirement in paragraph (1).

### "(3) Exception.—

- "(A) IN GENERAL.—In the case of an applicant for assistance under this section with severe constraints on available sources of matching funds, the Administrator may reduce or eliminate the matching requirements of paragraph (1).
- "(B) LIMITATION.—Not more than 10 percent of the total funds made available from the Administration in any fiscal year to carry out this section may be excepted from the matching requirements of paragraph (1), as authorized by subparagraph (A) of this paragraph.
- 24 "(g) APPLICATIONS FOR ASSISTANCE.—An applica-25 tion for assistance under this section shall be submitted

1	in such form and in accordance with such procedures as
2	the Administrator shall establish.
3	"(h) Recordkeeping and Reporting.—
4	"(1) In general.—Each organization that re-
5	ceives assistance from the Administration in accord-
6	ance with this section shall—
7	"(A) submit to the Administration not less
8	than once in every 18-month period, financial
9	statements audited by an independent certified
10	public accountant;
11	"(B) submit an annual report to the Ad-
12	ministration on its activities; and
13	"(C) keep such records as may be nec-
14	essary to disclose the manner in which any as-
15	sistance under this section is used.
16	"(2) Access.—The Administration shall have
17	access upon request, for the purposes of determining
18	compliance with this section, to any records of any
19	organization that receives assistance from the Ad-
20	ministration in accordance with this section.
21	"(3) Data collection.—Each organization
22	that receives assistance from the Administration in
23	accordance with this section shall collect information
24	relating to, as applicable—

1	"(A) the number of individuals counseled
2	or trained;
3	"(B) the number of hours of counseling
4	provided;
5	"(C) the number of startup small business
6	concerns formed;
7	"(D) the number of small business con-
8	cerns expanded;
9	"(E) the number of low-income individuals
10	counseled or trained; and
11	"(F) the number of very low-income indi-
12	viduals counseled or trained.
13	"(i) Authorization of Appropriations.—
14	"(1) In general.—There are authorized to be
15	appropriated to the Administrator \$15,000,000 for
16	each of the fiscal years 2005 through 2007 to carry
17	out the provisions of this section, which shall remain
18	available until expended.
19	"(2) Training for native american entre-
20	PRENEURS.—In addition to the amount authorized
21	under subsection (i)(1), there are authorized to be
22	appropriated to the Administrator \$2,000,000 for
23	each of the fiscal years 2005 through 2007 to carry
24	out the provisions of subsection (c)(4), which shall
25	remain available until expended "

1	(b)	) Transfer Provisions.	
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- 2 (1) SMALL BUSINESS ACT AMENDMENTS.—The 3 Small Business Act (15 U.S.C. 631 et seq.) is 4 amended by redesignating section 37 as section 38.
- 5 (2) Transfer.—Section 37 of the Riegle Com6 munity Development and Regulatory Improvement
  7 Act of 1994 (15 U.S.C. 6901 note), as so designated
  8 by subsection (a) of this section, is transferred to,
  9 and inserted after, section 36 of the Small Business
  10 Act.
- 11 (c) References.—All references in Federal law to 12 the "Program for Investment in Microentrepreneurs Act 13 of 1999" or the "PRIME Act" shall be deemed to be ref-14 erences to section 37 of the Small Business Act, as added 15 by this section.
- 16 (d) RULE OF CONSTRUCTION.—Nothing in this sec17 tion or the amendments made by this section shall affect
  18 any grant or assistance provided under the Program for
  19 Investment in Microentrepreneurs Act of 1999, before the
  20 date of enactment of this Act, and any such grant or as21 sistance shall be subject to the Program for Investment
  22 in Microentrepreneurs Act of 1999, as in effect on the day
  23 before the date of enactment of this Act.

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